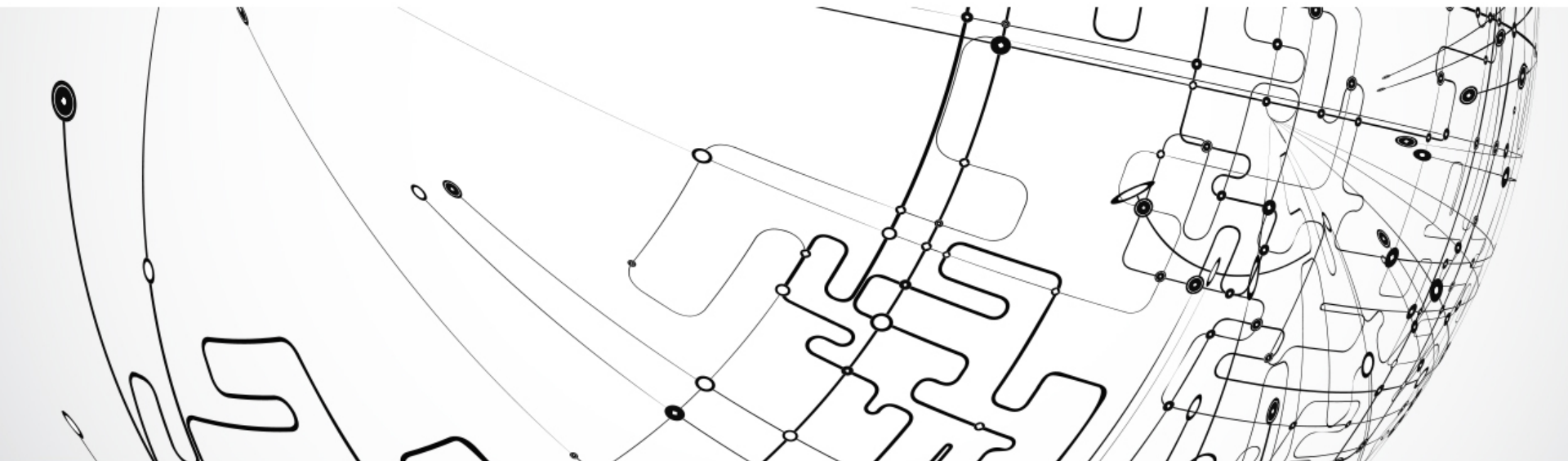


SEPA: Infrastructures and impacts on business

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SEPA Migration (1/2)

- **Issues:**
 - **SCT-SDD: XML format and volumes of transactions**
 - **SDD: “first” / “recurrent” mismanagement**
 - **SDD: generic fulfilment of reason codes rejection**
 - **SDD CORE: timeframe execution for cash management (4 days for RID / 8 weeks for SDD, etc)**
 - **SDD B2B charge backs: to be managed out of procedure in case of technical or operational problems**
- **Impacts:**
 - **Manual management (non STP) of exceptions**
 - **Disruptions to customers (e.g. lacking or duplicated charges of bills, insurance premium, etc)**
- **Under evaluation**
 - **EU Wide interoperability (e.g. character set, routing tables, SEDA)**

SEPA Migration (2/2)

- ***Future Benefits***
 - ***Full STP (Collection, Processing, Reconciliation)***
 - ***Market: EU wide rules and reachability***
 - ***Liquidity management improvement***
- ***Expectations***
 - ***Faster payments***
 - ***e-Mandate and collection services***
 - ***Savings and competition's growth***
- ***Beyond***
 - ***P2P***
 - ***Referring payment Value Data***
 - ***SEPA Standard for non EU Payments***
 - ***Niche products 2016 migration***

CSM towards to the future

- ***CSM: ACH current and actual scope SCT – SDD – SEDA***
- ***Intermediation: settlement services / treasury, treatment of customized formats for customer bank, connectivity***
- ***Creditor's Bank for medium - large enterprises***
- ***Innovative payments: Mybank, Instant Payments***
- ***SEDA value added services***
- ***e-Identity***

Focus on SEDA

- ***Initial Issues:***
 - ***Players readiness***
 - ***CM interoperability***
- ***State of the art:***
 - ***Stabilization of the service***
 - ***Revision of interoperability***
 - ***Remuneration start***
- ***Future VAS***
 - ***Management fees collection debtor's bank***
 - ***Reconciliations of commissions' charges for companies***
 - ***Revocation of non-active mandates***